

MIPPA & TRANSFORMATION OF HEALTHCARE

Gamini Soori MD, MBA, FACP, CPE

President & CEO

MIPPA & MIP LLC



MIPPA CELEBRATES



MIPPA MISSION

- **To develop sound and valued relationships between physicians and healthcare providers to provide cost effective, highest quality care to our patients.**
- **Our primary focus is to be a collective voice for independent physicians.**
- **MIPPA works to collaboratively strengthen and support independent physician practices throughout our Nebraska and Iowa communities.**

Presentation Copy righted Gamini Soori, M.D. M.B.A 2009



MIPPA' s GOALS

- To be uncompromised advocates for our patients
- To be a strong voice for Independent Physicians
- To support & enhance the Independent Physician Practices in the communities we serve
- To collaboratively partner with other healthcare providers to provide the highest quality of care
- To facilitate practice start-up and support for new independent physicians
- To engage and educate independent physicians and their staff regarding the rapidly evolving healthcare environment



MIPPA – WHERE WE ARE NOW

- MIPPA Started in 2009 with 12 physicians
- Now nearly 900 providers
- Financial Structure :
 - MIP LLC
 - Over 160 partners who own **over 330 units**
 - **Open for new partners**
- Governance: Elected board, Officers, CEO, Medical Director, Executive Director & staff



MIPPA PORTFOLIO

- Midwest Health Coalition – Medicare ACO
- MIPPA – Aetna (Coventry) Health Plan on NE HIE
- MIPPA – Cigna Commercial ACO
- MIPPA – AET Telehealth Network
- MIPPA – AET Direct Employer Contracting
- MIPPA – Douglas County Primary Health Care Network
- MIPPA Bundled Payment Products

MIDWEST HEALTH COALITION MEDICARE ACO

- 2013 - Initial CMS Application
- 2014 - Operational with ~ 5000 lives
- 2015 ~ 12,500 lives; ~ \$125 M CMS \$
- 2016 ~ 18,000 lives & ~ \$180 M CMS \$
(est.)
- PCP practices from Western IA to
Western NE
- Contracted vendors for data analytics &
customer satisfaction surveys

MIPPA - COVENTRY HEALTH PLAN

- Started 10/1/13; over 10 fold growth now
- First year ending 12/31/2014 with gain share
- Open to all active MIPPA members who opted for participation
- Still open to additional members – e-mail or call to request participation
- High Performance Narrow Network
- Upside Risk-sharing contract
- Upfront fee for service payments plus gain-sharing end of each plan year.
- Quality & performance metrics



Thank you!

